



Newington

Press Release



Main contractor teams up with ELBP and SLPN to host great event for local sub-contractors

A&E Elkins, a family-run main contractor based in Lewisham, welcomed small businesses from across London to a Meet-the-Buyer and networking event on Wednesday the 5th of July.

The company, which was founded in 1963, is currently looking to enhance and refresh its sub-contracting supply chains and was therefore keen to meet with local small and medium enterprises (SMEs) from East London and the Thames Gateway.

Run jointly with East London Business Place and the South London Procurement Network, the event enabled businesses to hear about the potential opportunities for them to help deliver contracting works for Elkins' clients such as the London Boroughs of Southwark and Redbridge, JD Sports and the NHS, among many others.

The event, held at a fantastic location overlooking the river in Shad Thames, welcomed more than 40 attendees from various construction-related trades, and they were able to listen to presentations not only from Elkins, but also from some of their long-standing supply-chain partners, after which there was an interactive networking session.

[A&E Elkins quote/quote from attendee]

“It was great to work with Elkins on this event, as they were genuinely interested in not only meeting new SMEs who could potentially become part of their supply-chain, but also in providing a fantastic platform for local sub-contractors to network and collaborate with each other. Having been involved myself in many large-scale Meet-the-Buyer events which have often realised very limited success for small businesses it was pleasing to see Elkins come to the table with a serious desire to talk about real sub-contracting opportunities and meet the construction SME talent pool available within both ELBP and SLPN.”

The event also provided a great opportunity for businesses to listen to the many capacity-building benefits of registering for the free business support available with East London Business Place. For more information about the programme and the range of support on offer, please contact the office on info@elbp.co.uk or call on 020 7537 6480.

Notes to editors

1. ELBP provides bespoke capacity-building support to small, medium and micro-sized enterprises in East London, helping them to grow and become 'fitter-to-supply', whilst assisting them to prepare successful bids for new contracts and works opportunities across London. ELBP connects larger 'buying' organisations to local suppliers by sourcing and matching SMMEs from a substantial qualitative database of local businesses. ELBP is a partnership between the public and private sector, led by Canary Wharf Group plc. and supported by the East London Business Alliance.